



# CORPORATE PRESENTATION



# RAYOMAR GROUP OF COMPANIES



# Orient Freight – Vision, Mission, Core Values

## Our Mission :

To ensure Total Customer Satisfaction by providing efficient, reliable, economical and innovative logistics and multi-modal transport services

## Our Vision:

To become the recognized industry leader in Creative Logistic Solutions

## Our Commitment :

Total Customer Satisfaction by providing Quality Service

## Our Core Values:

Respect  
Creativity  
Integrity  
Passion  
Teamwork

# OFII Services and Capabilities



*VENTIS MARITIME CORPORATION*



# Orient Freight Milestones

1973

- Established as a Licensed Customs Broker

1980

- Land Transportation
- Warehousing
- Container Yard

1984

- Airfreight Forwarding
- Sea freight Forwarding

1990

- Logistics Management
- Project Cargoes
- Domestic Distribution

1997

- Certified under ISO 9001 Quality Management System

2024 -2025

## ▪ Auto Logistics

- ✓ Car Carrier Haulage

## ▪ Agri Logistics

- ✓ Customs Clearance
- ✓ Warehousing

## ▪ Infra Logistics

- ✓ Customs Clearance
- ✓ Project Cargo

## ▪ Cold Chain

- ✓ Transportation
- ✓ Warehousing

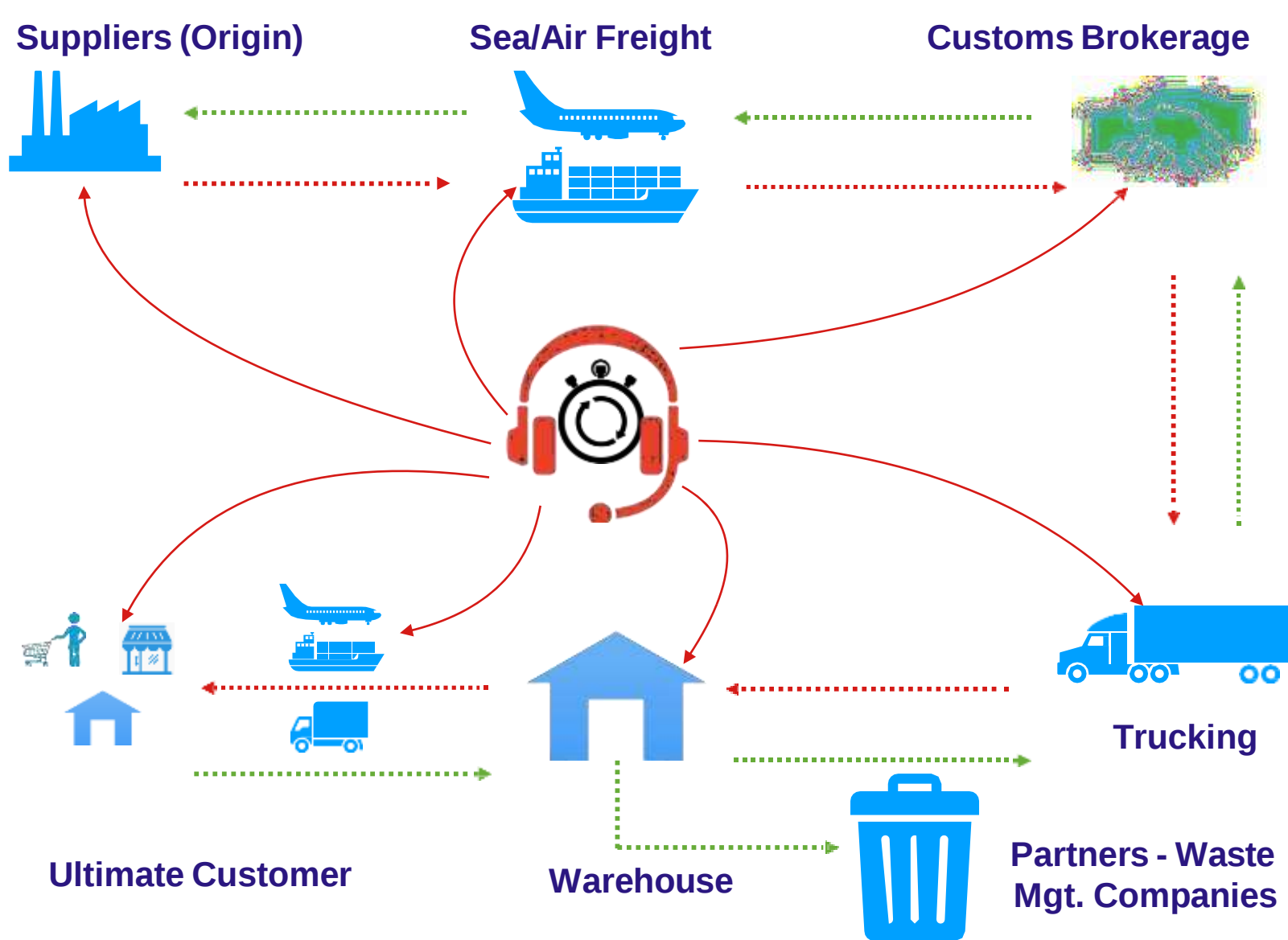
## ▪ Hub & Spoke

- ✓ Nationwide distribution – air, sea, RoRo

## ▪ Non-Commercial Logistics

- ✓ Customs Clearance
- ✓ Domestic Distribution
- ✓ Last Mile Delivery

# OFII Services and Capabilities



## Complete and “Creative Logistic Solutions”

- ✓ Customized and customer-centric end to end logistic solution
- ✓ Pick up from origin in any part of the globe
- ✓ Shipping via sea or air freight regardless of INCOTERMS
- ✓ Clearing shipments in any major ports / airports in the Philippines including trucking
- ✓ Store goods in OFII warehouses including value added services. Warehouse management services
- ✓ Delivery to ultimate consignee even in the remote areas
- ✓ Reverse logistics i.e. disposal and delivery back to origin in any part of the globe



# OFI Services and Capabilities

Customs Brokerage Services for Regular Import and Export, 3PL, Trucking, Tariff Consultation & Customs Declaration

Transshipment Services for PEZA, Freeport Zones and Customs Bonded Warehousing

In-plant Services for Import and Export, Documentation, Container Inventory Management

Project Cargo Handling, Custom Clearance and Delivery

Special Cargo and Bulk Cargo

Carrier Delivery Services

In-plant and onsite logistics services

## Auto-Logistics Service



## K-Line Auto-Logistics



## In-plant Logistics Service



## Special Project Cargoes



## Customs Clearance/Brokerage



United Pulp and Paper Co., Inc.

**Multi IATA Direct Loading**

**Door-to-door/Express Service**

**Airfreight Customs Clearance**

**DG Cargo Handling**

**Third-Party Logistics**

## **AIR FREIGHT FORWARDING**

- ☐ **Global coverage thru RGLN Network and Tandem Global Logistics**

(Comprehensive Global Network with RGLN and Tandem Global partnership)

- ☐ **Business partnership with major airlines and forwarder**

(Continuously obtain best rate and service package with major airlines with guaranteed space).

- ☐ **Time definite airfreight delivery at competitive pricing**

(Partnership with major and reliable airlines and forwarder for better pricing and space commitment).

- ☐ **Participates in RFQs or Global bidding process**

(Actively supports biddings for small and big clients, both for global and regional requirements).

- ☐ **Provide spot quotes outside the normal bidding process**

(Monitors market and provide spot quotes due to changing market)

- ☐ **Provide 3PL services**

(Ex: Trucking, Documentation Management & Processing, Warehousing, Packing & Crating)

## SEA FREIGHT FORWARDING

**NVOCC (Non-Vessel Operating  
Common Carrier)**

☐ **Global coverage thru RGLN Network**

(Comprehensive Global Network with RGLN partnership)

☐ **Business partnership with major ocean carriers**

(Signs contracts with major ocean carriers for better pricing and space allocation)



☐ **Consolidation and Deconsolidation**

(Performs consolidation and deconsolidation; provide cost analysis for LCL and FCL )

☐ **End to end cargo Visibility**

(Provides shipment milestones thru the Hellmann Portal- a real time, web-based portal solution)

☐ **Report and KPI Management**

(Provides reports and data analytics)

**3rd Party Logistics  
(Origin Vendor / P.O.  
Management)**

**Special Freight Handling  
(Commercial and Non-  
Commercial Cargo)**



## SEA FREIGHT FORWARDING

**NVOCC (Non-Vessel Operating  
Common Carrier)**

☐ **Vendor Management**

(Manage compliance in: production, booking, cargo load, cargo delivery, documents, etc.)

☐ **Purchase Order Management**

(Manage accuracy on actual PO shipped vs planned down to SKU level, real time booking and shipment visibility, etc.)

☐ **Booking Management**

(Manage compliance in carrier allocation & loadability. Perform forecast with carriers.)

☐ **Cargo Receiving Management**

(Monitor accuracy & timeliness on cargo condition, labeling/scanning, cargo info., etc.)

☐ **Container Loading Management**

(Optimize container load, equipment mix & cargo mix, loading guides compliance, security, etc.)

☐ **Cargo Shipping Management**

(Monitor carrier performance and booking acceptance)

☐ **Document Management**

(Manage vendor document collection, checking, verification, sorting & distribution, etc.)

**3rd Party Logistics  
(Origin Vendor / P.O.  
Management)**

**Special Freight Handling  
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**NVOCC (Non-Vessel Operating  
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## SEA FREIGHT FORWARDING

### Products & Industry Solutions

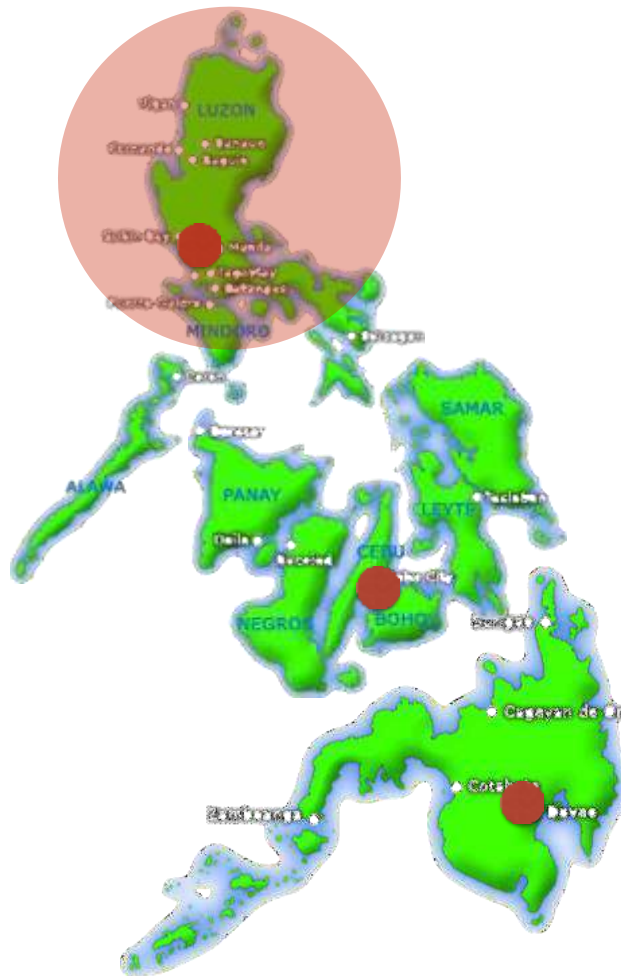


Trucking

Domestic Forwarding

Warehousing  
Value Added Services - Pick and  
Pack, Assembly, Sorting,  
Labelling

## DOMESTIC DISTRIBUTION SERVICES



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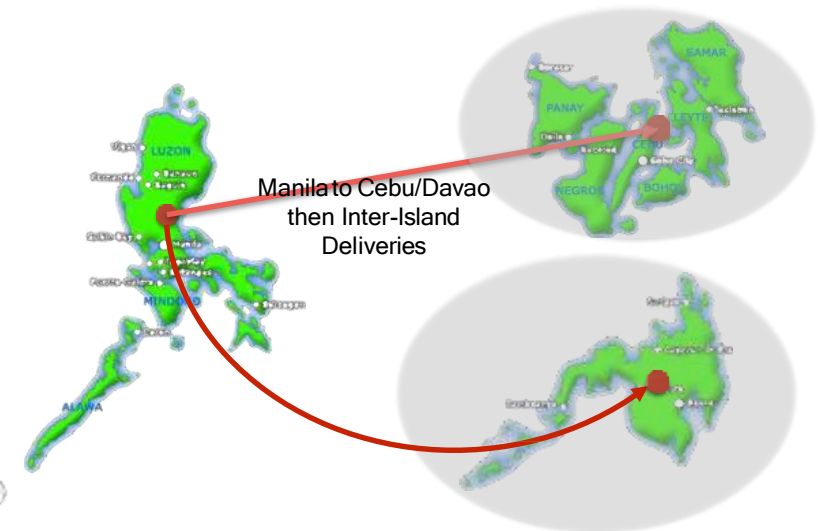
Trucking

Domestic Forwarding

Warehousing  
Value Added Services - Pick and Pack, Assembly, Sorting, Labelling



- Around 851 stores nationwide
- 10 - 15 projects per month



## Trucking

## Domestic Forwarding

Warehousing  
Value Added Services - Pick and  
Pack, Assembly, Sorting,  
Labelling

## DOMESTIC DISTRIBUTION SERVICES

- 4,000 SQM Located at Carmona, Cavie
- 4,500 pallet positions - Ambient
- 500 pallet positions - controlled temperature room
- Manned by security guards 24/7 with surveillance cameras inside and outside facility perimeter.
  - Stripping/Unloading
  - Storage (ambient and controlled temperature rooms)
  - Cross docking
  - Value Added Services:
    - Labelling
    - Bundling/Kitting
    - Crating

**Trucking**

**Domestic Forwarding**

**Warehousing  
Value Added Services - Pick and  
Pack, Assembly, Sorting,  
Labelling**

## DOMESTIC DISTRIBUTION SERVICES

### KPIs - 98% -100% Hit Rate

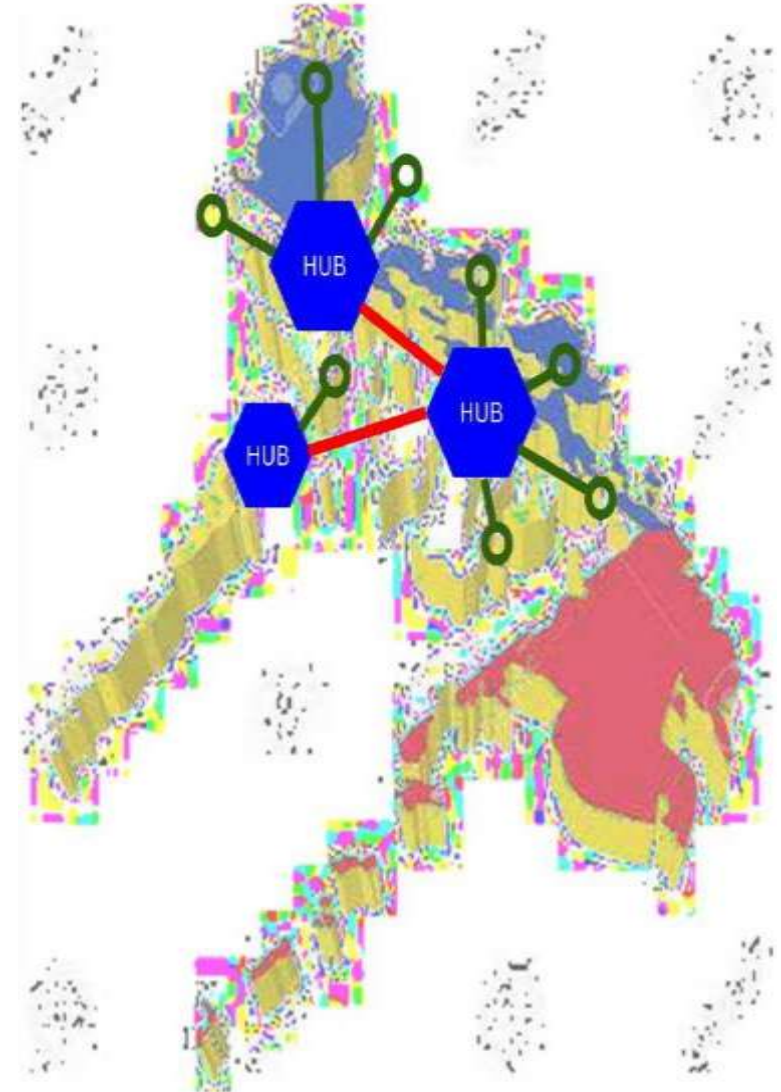
- **Inventory Accuracy**
- **Order Fill Rate**
- **Delivery Performance**
- **Document Return Performance**
- **Document Countering Performance**

## Trucking

Wider hub and spoke through partnership

## Domestic Forwarding

Warehousing  
Value Added Services - Pick and Pack, Assembly, Sorting, Labelling



## VISMIN DIVISION

**Brokerage and  
Customs Releasing**

**Sea-freight Import and  
Export**

**Airfreight Import and  
Export**

**Off-Dock Container  
Yard Station**

**Local Warehousing  
and Forwarding**

### **Cebu**

Unit 905 Cebu Holding Center, Cardinal  
Rosales Ave., Ayala Business Center,  
Cebu City

### **Iloilo**

Rm6 2F Luis Hervas Bldg.,  
Ledesma St, Iloilo City Proper,  
Iloilo City, Iloilo

### **General Santos**

Door E Rostrell Building, National  
Highway, Calumpang, General  
Santos City

### **Davao**

Unit 5 Bldg 1 cor  
Malagamot Road  
Panacan, Davao City

### **Cagayan De Oro**

3F Alpha Business  
Complex, Baloi, Brgy. Talon,  
Cagayan de Oro City

# CFS Services & Capabilities

## Total Warehouse Area & Capacity

- Total warehouse area – 1,362 sqm; Can handle 800 pallet positions

## Distance to the Port

- Around 4-6 Kilometers away from Manila Ports

## System and Visibility Tools

- Inventory Management Systems (IMS)
- Warehouse Management System (WMS)
- Finance and Accounting



Microsoft Dynamics 365  
Business Central



## Security

- Security guards on 24/7; 43 CCTV cameras, burglar alarm system

## Manpower

- With a total of Eighteen (17) manpower

# Our Services & Capabilities

## Warehousing

## Import Deconsolidation

## Cross Docking & Transloading

## Export Consolidation

## Container Drayage

- ☐ We provide cost effective long and short term bonded storage, consolidation and deliveries. Our CFS ensures that cargoes are secured 24/7.
- ☐ Containers that are not yet cleared from Customs are moved to our CFS for stripping and cargoes are sorted based on P.O's, SKUs, Carton Markings etc. as required by the customers
- ☐ Cross-docking services can be performed in the CFS where movement of goods are transported immediately from one location to another.
- ☐ Cargoes for export are loaded into the container following the client's loading instruction and requirements. (fumigation, crating, palletization, plastic wrapping, labelling)
- ☐ We provide container pick-up from the port to our CFS and container return to carrier's container yard within the free time allowed by the carrier.



**Hustling**

**Hauling**

## MANILA TRANSPORT GROUP

**Average 150 trips / day**

**Office located at 2F Myers Building, Cor.  
R.S. OCA & A.C. Delgado St., South  
Harbor, Port Area, Manila**

# Systems and Visibility Tools



**Warehouse  
Management System**



Microsoft Dynamics 365  
Business Central

**Finance & Accounting**



**Track & Trace**

# I.T. TOOLS:

## Simplr WMS

### Unleashing Efficiency with Mobility Warehouse Management System



#### Online/Offline Usage

Seamlessly conduct business regardless of internet connectivity, ensuring uninterrupted operations and flexibility for on-the-go usage.



#### Low Code Platform

Harness the power of a forward-thinking platform, providing cutting-edge features and the flexibility to adapt to evolving business needs through a low-code environment.



#### Mobile-Centric Solution

Experience the full potential of mobile efficiency with a solution designed from the ground up for mobile devices, optimizing user experience and performance.



#### Integrate with any ERP

Achieve complete interoperability by effortlessly integrating with any ERP system, ensuring a cohesive and synchronized data flow across your enterprise ecosystem.

## Warehouse Management System (WMS)

Helps improve efficiency of warehouse personnel at every stage – receiving, picking, storage, loading, delivery – and provides management with real-time control over inventory.

# Certification and Accreditation:

ISO 9001:2015 and ISO 14001:2015 Certified by TUV Rheinland. We have upgraded our Quality Management System and recently passed the audit for ISO 9001:2015 version.

CTPAT compliant warehouse facilities.

Member of:

- IATA (International Air Transport Association)
- PMTLAI (Philippine Multi-modal Transport and Logistics Association, Inc.)
- ACOP (Association of CFS Operators of the Philippines)
- CTAP (Confederation of Truckers Association of the Philippines)
- PISM



# ORGANIC OFFICES AND WAREHOUSES

## Head Office:

4th & 8th Floors Country Space 1 Bldg. Sen Gil Puyat Ave.  
Makati City Philippines

## DDS Warehouse

LYL Business Industrial Park, Governor's Drive, Brgy. Bancal  
Carmona, Cavite

## CFS Warehouse

Warehouse 5 P. Correa St. Paco Manila

## Transport

Room 203 Myers Building, Corner R.S Oca & A.C Delgado St.  
South Harbor, Port Area, Manila

## North

Unit 122-123 Bldg Central Business District Area, Subic Bay ,  
Wow Complex Central, Bus'n District Rizal Highway Subic Bay  
Freeport Zone Philippines

## Cebu

Unit 905 Cebu Holding Center, Cardinal Rosales Ave., Ayala  
Business Center, Cebu City

## Iloilo Office

Rm6 2F Luis Hervas Bldg., Ledesma St, Iloilo  
City Proper, Iloilo City, Iloilo

## Cagayan De Oro (C.D.O)

3<sup>RD</sup> Floor Alpha Business Complex, Baloi,  
Barangay Tablon Cagayan de Oro City

## Gensan

Door E Rostrell Building, National Highway,  
Calumpang, General Santos City

## Davao

Unit 5 Bldg 1 cor Malagamot Road  
Panacan, Davao City



# Our Key Partners:

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Thank you!